

Creative Destruction of
Medicine: How the Digital
Revolution Will Create Better
Health Care

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The Creative
Destruction of

MEDICINE



HOW THE DIGITAL REVOLUTION
WILL CREATE BETTER HEALTH CARE

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Eric Topol, MD

- Director of Scripps Translational Science Institute
 - Practicing cardiologist at Scripps Clinic
 - Professor of genomics at Scripps Research Institute
- One of the top 10 most cited researchers in medicine
 - Founder of Cleveland Clinic Lerner College of Medicine
- Book published in 2012



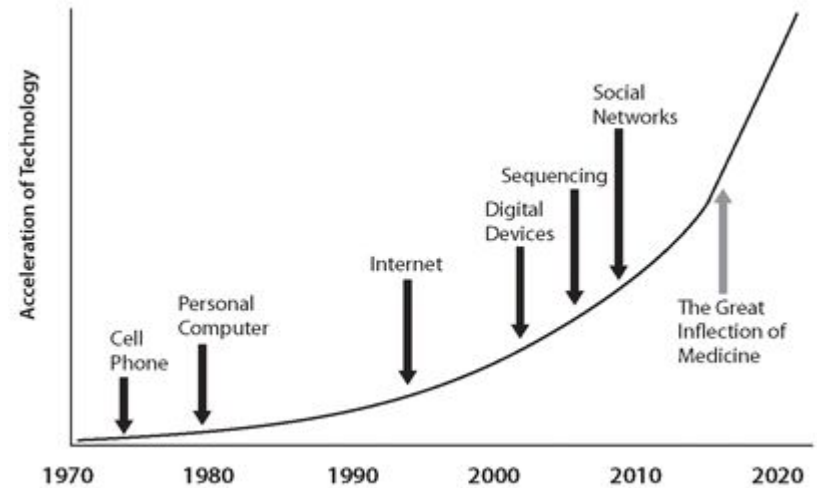
The Digital Landscape: Cultivating a Data-Driven Participatory Culture

Increased Bandwidth

Increased ability of mobile devices

The ways we have changed (the C's):

1. Constant connectivity: ADHD
2. Collaboration and Crowdsourcing
3. Customized Consumption
4. Cloud Computing



Effects of the Six C's:

1. Disruption and Destruction
 - a. Blockbuster → Netflix
 - b. On demand TV shows
 - c. Free online news
2. Dealing with Data Deluge
 - a. Crazy amounts of data being generated
 - b. Moore's Law
 - c. 5 exabytes generated up until 2003 → Every 2 days
3. Data Driven Culture
 - a. Ubiquity of Information
 - b. Shop, Travel, Invest, Consume Info
4. Big Picture Super Convergence
 - a. Medicine needs to be updated
 - b. Currently anchored to medium
 - c. Needs to be anchored to individual

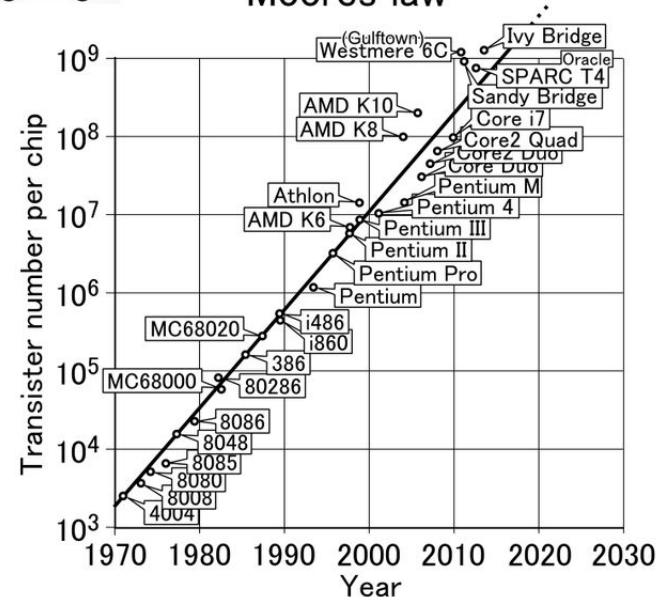


NETFLIX

amazon

BORDERS
BOOKS • MUSIC • GAMES

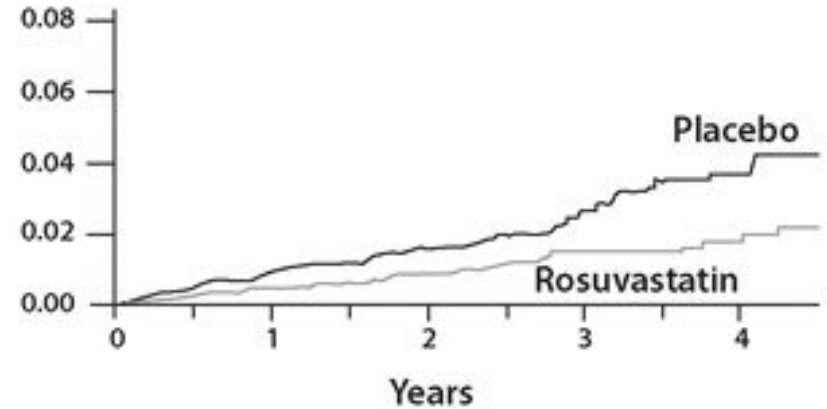
Moore's law



The Orientation of Medicine Today: Population versus Individual

Evidence-based medicine:

- Lipitor/Crestor
 - 4% → 2%
 - Mass Medicalization
 - Don't Identify 1-2 people
- Plavix
 - Significant population couldn't metabolize
 - Potential Heart Attacks based on genes
- Variety of other examples

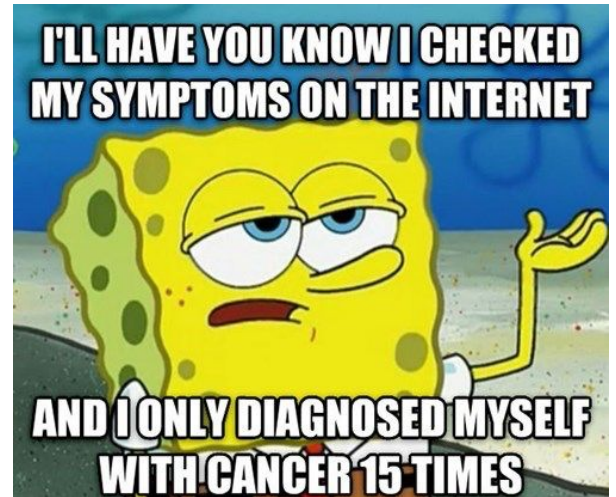


How do we solve this?

→ Evidence based on individuals, not populations

To What Extent Are Consumers Empowered? Clicks and Tricks

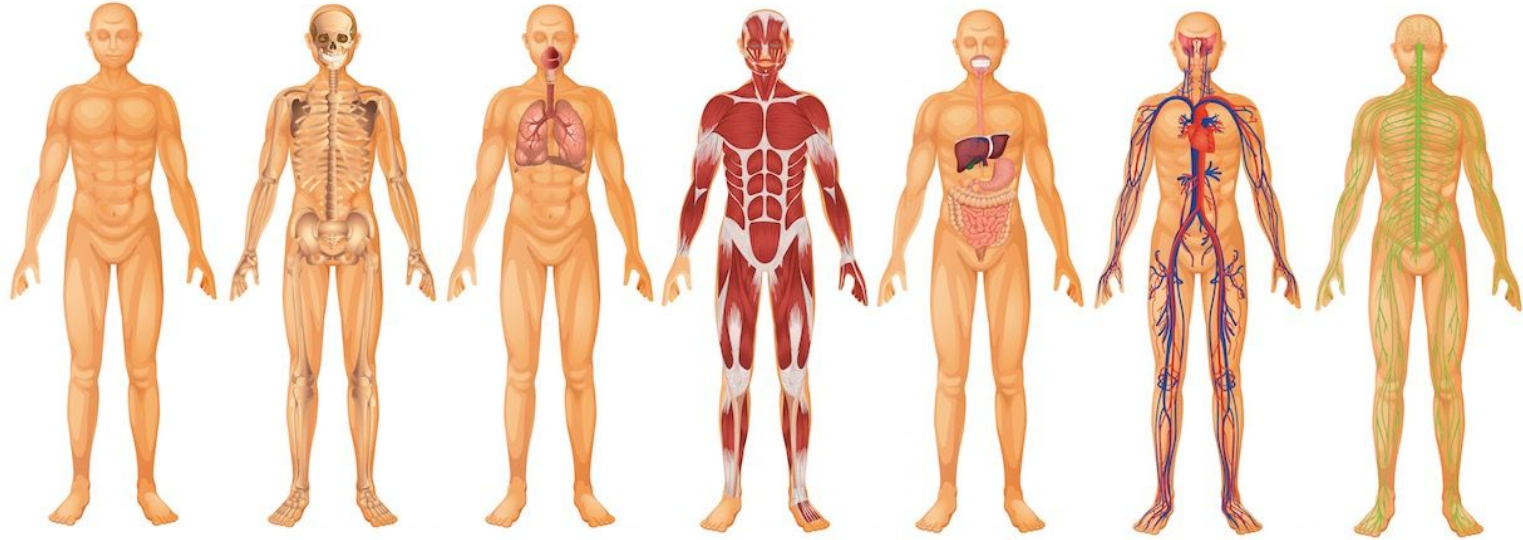
- Hyper-informed patients try to make informed decisions, but can sometimes backfire
- Disease Mongering
- Vitamin/Supplement Tablets often cause more issues than they solve
- Self-diagnosis as a result of DTC marketing
- Dr. Oz → Self-empowerment
- Procedures/Products promoted by creators (even when lacking validation)
- WebMD



Potential solution: Individualized Medicine

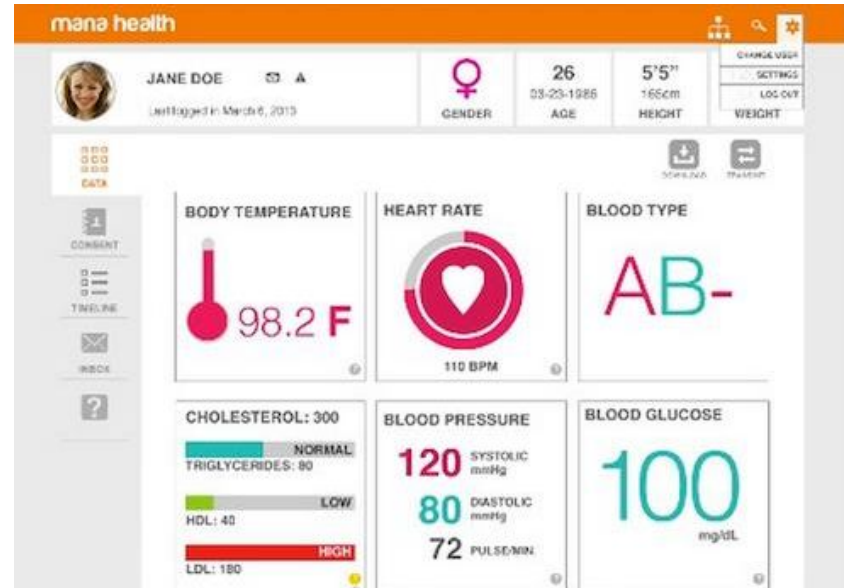
Physiology: Wireless Sensors

- Limited insight into the body- keyhole view
 - Snapshots of body system health: blood pressure, glucose, heart rhythm



Physiology: Wireless Sensors

- Targeted application - better data, lower costs
 - Diabetes
 - Arrhythmia
 - Vitals
- Emerging countries
 - "Mobile Phone Laboratory"
 - Complete blood counts
 - Melanomas and lung cancer



Physiology: Wireless Sensors

- Virtual Doctor's Visits
- Challenges of Wireless Medicine
 - Data flooding
 - Privacy
 - Cost
 - Difficult integration - different sensors, different data



Biology: Sequencing the Genome

- Genome vs Exome
 - Protein coding
 - Regulation
- 23 pairs of chromosomes
- 6 billion bases



Biology: Sequencing the Genome

- Pharmacogenomics
 - Hepatitis C: Conventional treatment works in 50% of patients
 - Stents and blood clots

- 25% of common drugs have some genetic information that can be used to guide patients

- Predicting drug reactions VS Predicting disease susceptibility

Biology: Sequencing the Genome

- Rare variants
 - Some cancers, and Mendelian diseases (e.g., sickle cell anemia)
- Exome sequencing
 - Cheap and quick
- Full genome sequencing
 - Accuracy

Biology: Sequencing the Genome

- Consumer Genomics
 - Genome wide scans for the public
 - Readout of risk for diseases
 - Make people seek testing before they 'need' to - good!
 - Changing lifestyle
 - Government regulation issues
 - FDA investigations
- Consumers will be the drivers of genetics in clinical practice
 - Not many medical geneticists or push from the clinical side
- One day it will be widely adopted, cheap, and insightful

Anatomy: From Imaging to Printing Organs

Current Imaging Technologies

- Radiation Imaging
 - X-rays, CT scans, mammograms
 - Pro: can uncover “incidental findings” - abnormalities that lead to further testing
 - Pro: provides accurate and high resolution imagery
 - Cons: radiation exposure
- Ultrasound
 - No radiation
 - Cons: not as accurate, can't image through bone or extensive fat tissue
- MRIs
 - Pros: no radiation, highly detailed
 - Cons: large, unpleasant, expensive machines



MRI Machine

Anatomy: From Imaging to Printing Organs

Recent Technological Developments

- Pocket sized ultrasound
- Molecular diagnostics to detect potential heart problems
 - Will not require radiation exposure like CT scans
- Special PET scans for Alzheimer's
 - Can light up part of brain that is damaged
- Gene-targeted Cancer Drugs
- Printing organs
 - Early successes
 - Growing a bladder in culture with tissue from biopsy
 - Synthetic retina from stem cells
 - 3D printed plastic trachea combined with stem cells

Electronic Health Records and Health Information Technology

1999 NYT Report:

- 44,000-98,000+ people die in hospitals due to medical errors
- \$17-29 billion in errors
- More than highway accidents and breast cancer combined

2001 Institute of Medicine Report:

- Notes health care organizations work as silos
- Physicians often act without complete information about patient's condition
- Medication errors are the leading cause of hospital related deaths
- Calls for elimination of handwritten clinical data by end of the decade

2002 Study on US Hospital Deaths:

- 113,000 by medication error
- 80,000 by hospital injections

Electronic Health Records and Health Information Technology

Solution

- EHR: Electronic Health Records
 - Electronic record of patient's medical data
- PHR: Personal Health Records
 - Similar to EHR, but patient collects and maintains the data
- HIT: Health Information Technologies
 - Examples
 - Alerting physician of prescription for a medication allergy
 - Alerting physician of need for vaccination
 - Medication tracking
 - Enabling patients to check their own lab/test results
 - Detecting signs of impending epidemic or adverse affects of new medication

Electronic Health Records and Health Information Technology

Outcomes

- Conflicting reports on success
 - 2006 Study: HIT shown to reduce medication errors, increase compliance to guidelines
 - Veterans Health Administration: medication error rate of 7 / 1 million
 - Overall US rate is 7,000 times higher
 - Other studies showed less of an impact

Challenges

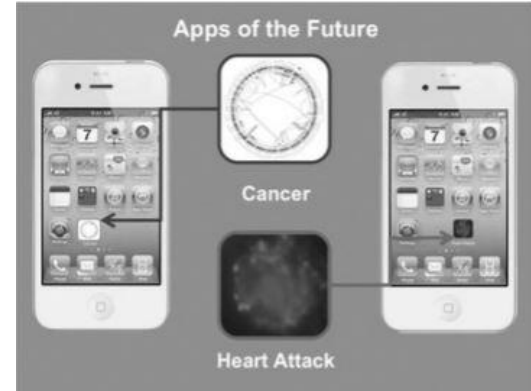
- Isolated and proprietary systems
 - Transferring data between different medical systems can be difficult
 - Average 65+ American receives care from 7 physicians in 4 different organizations
- Forces doctors to focus on screen instead of patient
- Security concerns
- Expensive to setup

The Convergence of Human Data Capture

- Previous chapters have focused on the “four modalities”
 - Wireless Physiological monitoring
 - Genomics
 - Anatomical imaging
 - Electronic Data storage
- Combining these four fields can create solutions to a variety of medical problems

The Convergence of Human Data Capture

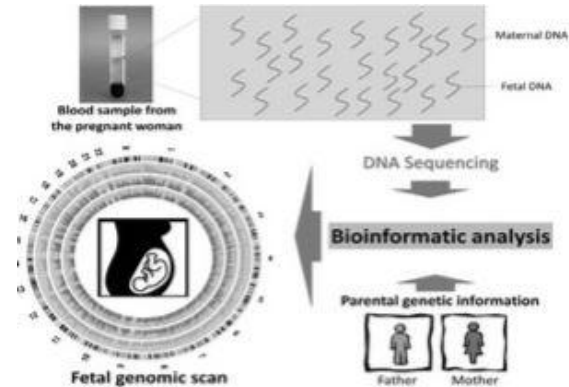
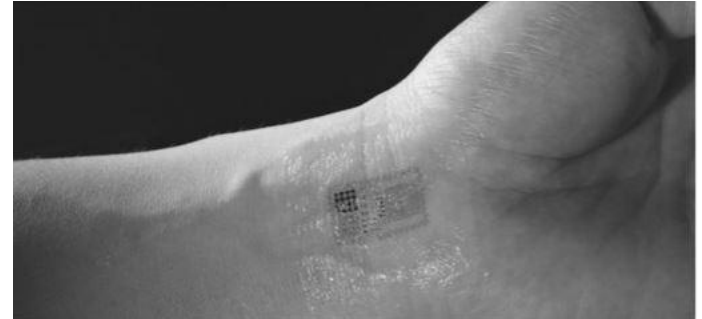
- Heart Attack
 - Using technology to detect problems that can lead to a heart attack
 - Mapping human genome
 - Using Nanosensor to detect molecular signature in blood
- Cancer
 - Current methods of detection are expensive and can lead to false positives.
 - New Technologies can detect one tumor cell out of millions and use DNA fusion tracking to detect cancer
- Transplant Rejection
 - Use DNA to determine how likely a patient is of rejecting a transplant
- Type 1 Diabetes
 - Gene Sequencing has determined that the disease is caused by problems in the immune system
- Asthma
 - We now know common gene sequences used with Asthma



Prototype handheld genome sequencer

The Convergence of Human Data Capture

- Genomics and Drug Development
 - Disease in a dish
 - Can create stem cells out of regular cells
 - Electronic Skin
 - Chips that can detect heart rhythm, muscle activity, and brain waves
 - Fetal Whole Genome Sequencing and Wireless Sensors
 - DNA of unborn baby can be sequenced through mother's blood sample
 - Avoids methods that can cause miscarriages
 - Genomics and Social Networking
 - Using the human genome instead of specific markers for diseases has lead to more accurate outbreak results



Doctors with Plasticity?

- Education
 - Medical schools can use reform
 - Follow more cutting-edge models such as collaboration and resources like Khan Academy
- Accountability
 - Currently not enough data to hold Physicians accountable in many cases
- Physician Demographics
 - Shortage of Physicians in the country
 - Even though there is a shortage, doctors are being paid less
- Doctors and Email
 - Despite low usage, Email can help make doctors more efficient and save time with face-to-face meetings

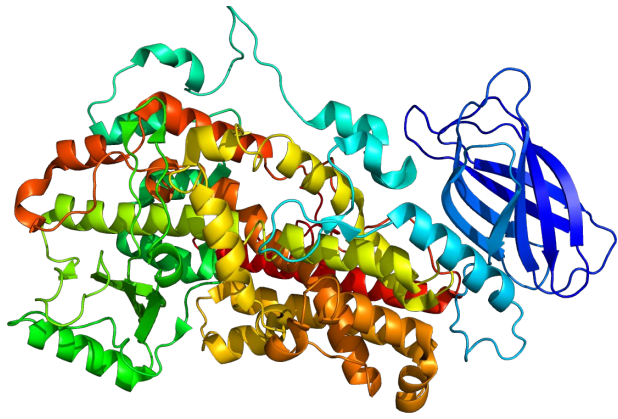
Doctors with Plasticity?

- Doctors and Social Networking
 - Doctors can use more social media
 - Comes at risk of violating patient privacy if not careful
- Telemedicine
 - Using video calls to allow patients and doctors to communicate face-to-face
- New Models
 - Some doctors have tried setting up modern practices that use email, video chatting and other modern methods
- Digital Doctors of the Future?
 - For these technologies to revolutionize medicine, doctors actually need to adapt
 - Young doctors are more likely to adapt technologies, but this can take time

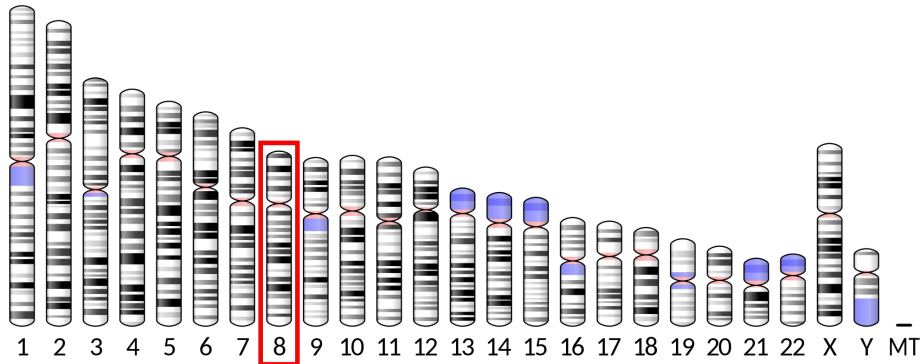
Rebooting the Life Science Industry

- Challenges to developing new drugs and addressing public health problems
 - The success of the life science industry is linked to the FDA and EMA
 - Difficulty finding therapies that work
 - Suppression of data from publications

“The business model clearly worked -- and up until 2001, ironically at about the time of the human-genome breakthroughs, most would have expected this trend to continue. It has not. So now we are having to reinvent our industry” -- Andrew Wittey, CEO, Glaxo



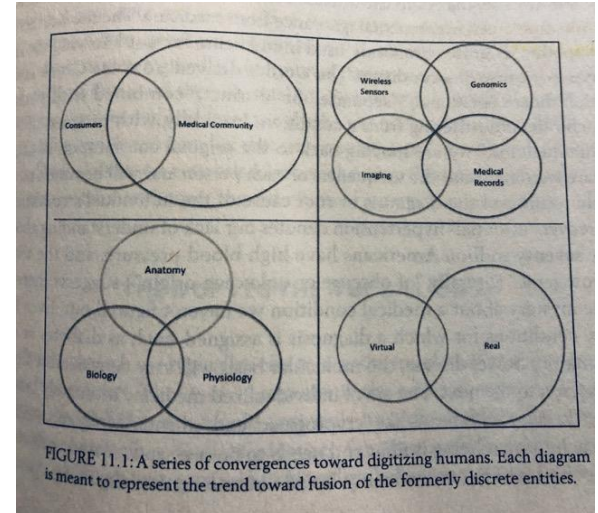
Finding new methods of drug discovery



1. Wikimedicine
2. Guaranteed-to-success Model
3. Digital Marketing, Tracking, and Sales

Homo Digitus

- Medical circle has been almost an exclusive supplier of healthcare information
 - Technology has eliminated the knowledge gap
 - Faster change with digital and mobile devices
- The creative destruction of medicine will result in an outgrowth of the science of individuality
 - The shift to “large P , small n ”
 - Movement from reactive health care to preventative
- Replacement of hospitals and clinics

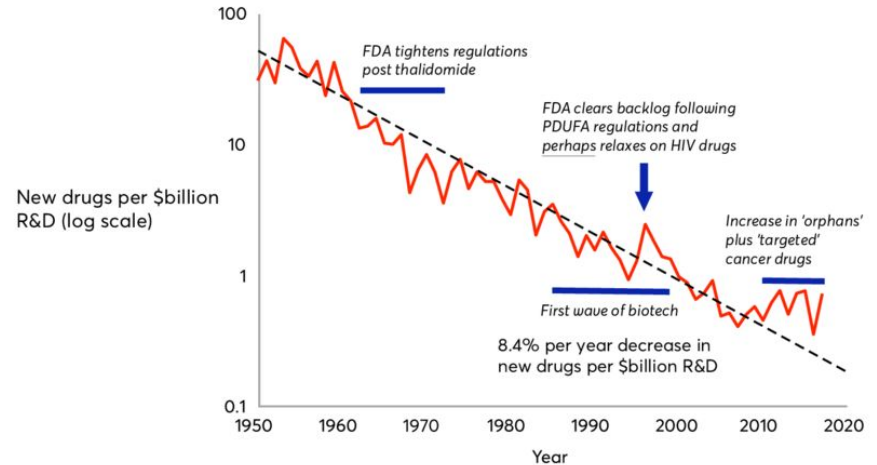


“There will be titanic changes ahead -- medicine can and will be rebooted and reinvented one individual at a time”

Post-Script

Areas that have evolved since the book's publishing

1. Population medicine
2. Digitization
3. The life science industry
4. Genomics zooms forward
5. A shift in doctor priorities



Questions?